IMPROVE YOUR CLOUD SERVICE AND SUPPORT

DataCanopy

Get your cloud offerings powered by Data Canopy

When your clients need help, they don't want to wait for days for a response or be transferred to people unfamiliar with their business. We understand that and have built our cloud practice to support you and your clients with the same level of service you provide and your clients expect.
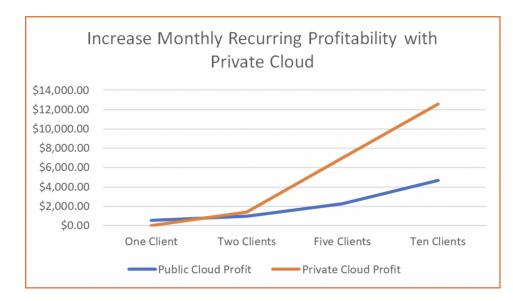
Data Canopy's cloud solutions empower you to custom-fit Cloud solutions to your clients' needs with:

- Expert cloud migration support
- Industry-leading response SLAs
- Redundant and highly secure infrastructure
- Connection to hyperscale providers, including AWS and Microsoft Azure
- Dedicated resources with the ability to scale on-demand

Sell more, earn a lot more

Whether you're migrating multiple clients or just starting your cloud practice, Data Canopy can help you to improve your cloud offerings while growing your business. We've taken the guesswork and risk out of the equation by building out our offerings to support your MSP wherever you are in your cloud evolution.

- **No upfront hardware costs** – see profitability with your first client
- **Expert support** – leverage cloud technologies now without a steep or expensive learning curve
- **Migrate easily to private cloud** – gain economies of scale as you grow

Increase Monthly Recurring Profitability with Private Cloud

This chart shows how you can grow your business by partnering with Data Canopy to provide a fully private cloud environment for your clients. Numbers are based on a typical $2000 - $3000 cloud tenant using standard retail public cloud pricing and private cloud margins when MSPs have their cloud powered by Data Canopy.

For those just starting their cloud practice, you have the option to leverage Data Canopy Cloud while building your client base and then easily migrating to your own dedicated private cloud environment custom built to support your expanding client base. Within your leased private cloud, you'll capitalize on the economies of scale gained as you add more clients to rapidly increase your profitability.

We've made it easy to grow with us while continuing to provide the level of service your clients expect. Contact us today to learn how you can get your cloud practice powered by Data Canopy. Call 703-594-5200 or email contact@datacanopy.com for a free assessment.