DataCanopy

THREE KEY DIFFERENTIATORS

- **Transformative discovery** process to ensure your organization's cloud journey is in step with its strategic vision.
- **Reduced cost and complexity** for your infrastructure.
- **Expertise** in regulated and complicated industries.

TWO CASE STUDIES

MSP Client Base Migration

Managed service provider with 75+ clients and 300+ VM's in a competitor's multi - cloud environment was struggling with cost and scalability. Additionally, they did not have access needed to utilize reporting and metrics effectively.

- **Reduced Costs** – Data Canopy uncovered over-provisioned services and legacy-live VM's. We enabled the MSP to reduce its resource allocation and right-size its total environment.
- **Greater Access and Control** – Our solution provided the MSP with a fully private cloud complete with console access and management tools.
- **Simplified Billing** – Data Canopy created a ramp that would bring all client environments onto one term by the end of year one.

Transformative Discovery for the Cloud

MSP was uncomfortable with the complexity of a client's cloud migration and engaged with Data Canopy to assist in the migration and evaluation of cloud solutions.

- **Cloud Planning** – Data Canopy helped the client strategize on how best to complete the cloud migration and determined which cloud solutions best fit its goals.
- **40% Savings** – Following migration and the successful execution of the proposed solution, the client cut their cloud bill almost in half.

"Data Canopy's work throughout the process was flawless. They were extremely reliable, knowledgeable, and flexible," commented the MSP owner. "Data Canopy is our go-to for cloud and cloud migration."

ONE THING TO REMEMBER

When it comes to cloud or colocation solutions, Data Canopy is your trusted partner to ensure a successful outcome for you and your client.

FedRAMP   SSAE 18 Certified   PCI DSS CERTIFIED   FISMA COMPLIANCE   ISO 27001   HIPAA COMPLIANT   Microsoft Cloud Solutions Provider (CSP)   aws partner network