

THREE DIFFERENTIATORS

- **Retail Partner with CyrusOne** bring Data Canopy US-based colocation deals for 30 racks or less.
- **Reduced cost and complexity** for your data center solutions
- **Expertise** in regulated and complicated industries. These would include financial, healthcare, legal, logistics.

TWO CASE STUDIES

Gaming Industry Company

Client needed single rack in multiple locations nationwide. Data Canopy was able to accommodate them in CyrusOne location and additional data centers under one MSA.

- Customer needed multiple locations, Data Canopy was able to aggregate data center space with CyrusOne and multiple providers across the country
- Regulatory gaming requirement met in multiple facilities.
- One hand to shake for client.

Financial Services Company

The client requested a quote from Data Canopy for a collocated data center. As part of Data Canopy's initial discussions and discovery process, the following was uncovered:

- Aging hardware
- Ad hoc network architecture
- Out-of-date applications and operating systems
- Growing security concerns

Data Canopy brought in experts who not only helped to resolve immediate needs to ensure security and availability, but also grew the opportunity to provide a robust and redundant virtualized environment for 85% of the client environment – accelerating their virtualization road map from 5 years to 18 months.

ONE THING TO REMEMBER

No matter how regulated or complicated the requirement, if it involves cloud or infrastructure, call Data Canopy. Data Canopy is the retail partner for CyrusOne facilities in the US.