

Managed Service Provider

CHALLENGE

ITSA Support is a Managed Service Provider (MSP) based in the Philadelphia market with 15 employees. ITSA specializes in cyber security, cloud services, network services, and IT support for small to medium sized businesses. One of ITSA's clients was looking to evaluate their infrastructure with the consideration of moving to the cloud. They were considering AWS. As part of this transition, they were hoping to save money. The client was also in need of an extremely complex Office 365 Migration. They needed to merge multiple Office 365 tenants into one and migrate all their SharePoint files and databases. ITSA typically does their client's Office 365 migrations themselves, but in this case, they were not comfortable with the level of complexity, nor did they have enough staff available to complete the migration successfully. ITSA was introduced to Data Canopy to support this migration because of their exceptional expertise in cloud and cloud migrations.

SOLUTION

Data Canopy performed an in-depth transformative discovery, fully evaluating the client's business and infrastructure. As a result of the discovery process, Data Canopy determined what AWS programs would fit their organization best. Data Canopy provided the client with an in-depth vision of what their AWS platform would be composed of and detailed their migration path. **"Ultimately, Data Canopy was the best choice for my client because I don't think any of the other vendors evaluated would have been able to execute the migration the way Data Canopy did,"** said Bruce Rosen CTO/Principal at ITSA Support.

RESULTS

Data Canopy performed a seamless migration of the client's Office 365 tenants, their SharePoint files, and all other data. Following the migration and successful execution of the proposed solution, the client realized the substantial savings of 40% for their environment. **"Data Canopy's work throughout this process was flawless,"** stated Bruce Rosen. Adding, **"They were extremely reliable, knowledgeable, and flexible."** When asked if he would work with Data Canopy in the future, Rosen said, **"Data Canopy is our go-to for cloud and cloud migration."**