



Top Three Talking Points

- 1 Dedicated Resources**
Canopy Metal delivers individual server resources fully dedicated to you. Customize the server's processors, RAM, and storage to meet your organization's needs.
- 2 No Capital Expenses**
Low monthly cost for custom, dedicated resources.
- 3 Built within highly secure, Tier III data centers**
Canopy Metal runs on Dell hardware in Tier III enhanced data centers, supporting industry and federal regulatory compliance, such as HIPAA, FISMA, PCI-DSS.

Listen For An Organization That...

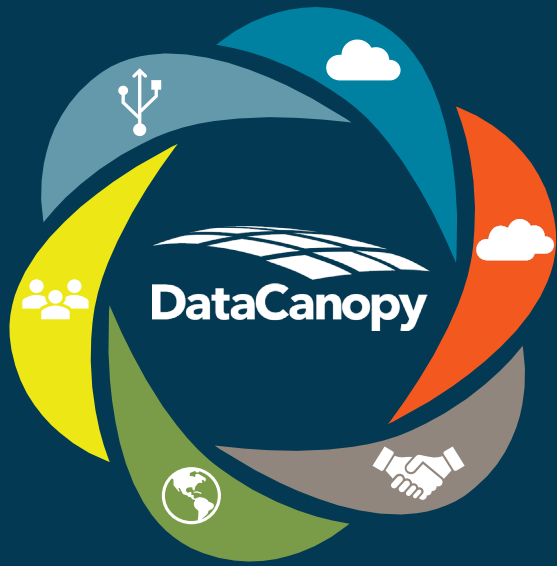
- Has custom applications or develops hosting needs.
- Has security or regulatory requirements.
- Needs to limit capital expenditures.
- Is downsizing infrastructure.
- Lacks the budget for hardware purchase.
- Cannot virtualize an application.
- Does not require large amounts of storage (5+ TB).

Our Differentiators

- **Reduced cost and complexity** for your infrastructure.
- **Right-sized solution** with specialized discovery process for hybrid and multi-cloud environments.
- **Expertise** in regulated and complicated industries.

Crafting Your Journey – Canopy Metal

- What is your budget for equipment purchases? Are you sensitive to capital expenditures?
- What infrastructure are you planning to downsize?
- What infrastructure can't be virtualized?
- Do you have security concerns?



Data Canopy leverages national carriers, a highly secure cloud, and global data center facilities to cover all of your hybrid infrastructure needs.

CUSTOM-FIT INFRASTRUCTURE



Infrastructure built on industry-leading technology and hosted in Tier III enhanced facilities.

VENDOR AGNOSTIC



Strong industry partners ensure your solution is built on the technologies you require.

ECONOMIES OF SCALE



Access global carriers, highly secure cloud, and data center facilities worldwide.

CLOUD EXPERTISE



Vendor-certified, industry-tested engineers support your discovery, optimization, migration and management.

MULTI-CLOUD ACCESS



Directly connect to hyperscalers, including Amazon Web Services, Microsoft Azure, and more to save money and time.

ONE HAND TO SHAKE



Your entire infrastructure solution under the Data Canopy umbrella.

Customer Benefits

Scale More Easily

- Dedicated resources with ability to scale
- Low monthly cost enables you to increase resources without large capital expense

A Competitive Advantage

- Flexible and custom-fit infrastructure to support your unique resource requirements
- Gain operational efficiencies with a right-sized environment
- Support regulatory and compliance standards

Added Convenience

- Expand cloud or physical infrastructure easily
- One vendor, one monthly fee for all your hosting needs

