

THE ALTERNATIVE TO EXPENSIVE MULTI-CLOUD ACCESS IN A HYBRID ENVIRONMENT

CanopyConnect

WHAT IS CANOPY CONNECT?

Canopy Connect gives your organization quick and customized access to hundreds of cloud providers via Megaport, all for one surprisingly low fee. It's a bundled solution ideal for a hybrid environment. Use Canopy Connect to link to Megaport or PacketFiber by VPN, through your carrier, or with a physical connection—or in any combination.

IMMEDIATE COST SAVINGS

Your organization need for cloud storage will grow and so will your costs unless your client take steps now to contain them. Accessing Megaport or PacketFabric through Canopy Connect brings down the expense of saving data to multiple clouds and it reduces egress fees dramatically. Did you know that egress fees can cost up to \$.08 per Terabyte when you connect to a Hyperscaler via VPN? By using Canopy Connect's Virtual x-Connect access your egress fees now drop to \$.02 per Terabyte which can **save your client's 66% on Azure egress fees and 49% on AWS egress fees**. Plus, we look ahead to create a reliable estimate of near-term and long-term usage, so there are no surprises. Then costs are adjusted monthly, so you never pay for more than what you need

COMPETITIVE ADVANTAGE

Canopy Connect enables your organization to deploy the applications that require vast amounts of data storage to produce actionable business intelligence. You can use **CRM, ERP, SaaS and other applications available only through specific hyperscalers**, but now at an affordable rate. Then as their business grows or when demand is high, bandwidth is instantly scalable.

CONVENIENCE

By consolidating cloud access from multiple providers into one multi-cloud environment hosted by Data Canopy, you will work with a single vendor. This means **simplified billing, fewer points of contact and time savings**. You will also gain the benefits of a Tier III data center: security, power and cooling, redundancy, disaster recovery, regulatory compliance and 99.999% uptime.

You will gain multi-cloud access in any or all the following ways:

- VPN
- Physical
- Carrier

