

## THREE DIFFERENTIATORS

- **Transformative discovery** process to ensure your organization's cloud journey is in step with its strategic vision
- **Reduced cost and complexity** for your infrastructure
- **Expertise** in regulated and complicated industries

## TWO CASE STUDIES

### Itiviti – Transformational Cloud Deployment

Through this digital transformation, Itiviti and its clients will improve operational performance, increase efficiency and security, and reduce IT costs.

- **Cloud Expertise** - Transformative discovery process identifying right solution for requirements.
- **Custom Infrastructure with Multi-Cloud Access** - Hybrid private-public cloud strategy to reinforce modularity and flexibility.
- **Economies of Scale** - Support massive infrastructure upgrade to reduce costs and CapEx.
- **Vendor Agnostic with One Hand to Shake** - Leverage Ingram Micro and Amazon Web Services with one hand to shake.

### Financial Services Company – Transforming Aging Infrastructure

Quote was requested for two cabinets in a colocated data center. As part of Data Canopy's initial discussions and discovery process, the following was uncovered:

- Aging hardware
- Ad hoc network architecture
- Out-of-date applications and operating systems
- Growing security concerns

Data Canopy brought in experts who not only helped to resolve immediate needs to ensure security and availability, but also grew the opportunity to provide a robust and redundant virtualized environment for 85% of the client environment – accelerating their virtualization road map from 5 years to 18 months.

## ONE THING TO REMEMBER

No matter how regulated or complicated the requirement, if it involves cloud or infrastructure, call Data Canopy.