# CanopyConnect

## The Alternative to Expensive Multi-cloud Access in a Hybrid Environment

Canopy Connect gives your company quick and customized access to hundreds of cloud providers via Megaport, all for one surprisingly low fee. It's a bundled solution ideal for a hybrid environment. Use Canopy Connect to link to Megaport by VPN, through your carrier, or with a physical connection—or in any combination.

### Immediate Cost Savings

Your need for cloud storage will grow and so will your costs unless you take steps now to contain them. Accessing Megaport through Canopy Connect brings down the expense of saving data to multiple clouds and it reduces egress fees dramatically. For instance, our customers **save 66% on Azure egress fees and 49% on AWS egress fees.** Plus, we look ahead to create a reliable estimate of near-term and long-term usage, so there are no surprises. Then costs are adjusted monthly so you never pay for more than what you need

### Competitive Advantage

Canopy Connect enables you to deploy the applications that require vast amounts of data storage to produce actionable business intelligence. You can use **CRM, ERP, SaaS and other applications available only through specific hyperscalers**, but now at an affordable rate. Then as your business grows or when demand is high, bandwidth is instantly scalable.

### Convenience

By consolidating cloud access from multiple providers into one multi-cloud environment hosted by Data Canopy, you work with a single vendor. This means **simplified billing, fewer points of contact and time savings**. You also gain the benefits of a Tier III data center: security, power and cooling, redundancy, disaster recovery, regulatory compliance and 99.999% uptime.

### PHYSICAL PORT

Customers securely access Megaport through a physical connection at a Data Canopy Tier III data center. Includes climate control, physical security, regulatory compliance support, power, and 99.999% uptime.

### CARRIER DIRECT CONNECTION

Customers bring in their own carrier and get as many cross connects as they need to an unlimited number of hyperscalers via Megaport.

### VPN CONNECTION

A virtual direct connection to the Canopy Connect hub, connecting to hundreds of cloud and network service providers via Megaport.

## Contact your rep today to learn more

www.datacanopy.com

**DataCanopy**